

TENDER NOTICE

Sealed Tender for Supply, Installation, Commissioning of Firewall Appliances & Implementation of SD-WAN Solution

Date: 18.04.2026

1. Introduction

The Maharashtra Mantralaya and Allied Offices Co-operative Bank Ltd. invites **sealed tenders** from **OEM authorized and certified partners/vendors** of Sophos for:

- Procurement of firewall appliances
- Implementation of **SD-WAN solution across all branches and Head Office**
- Comprehensive **5-year support & subscription services**

for strengthening the Bank's IT and network infrastructure across 9 locations.

2. Scope of Work

The selected vendor shall provide **end-to-end solution**, including supply, installation, configuration, integration, testing, and ongoing support.

A. Firewall Procurement

- Sophos Firewall **XGS 88 – 8 Units** (Branches)
 - Sophos Firewall **XGS 118 – 1 Unit** (Head Office)
 - Central Firewall Reporting advanced – 16 License
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B. SD-WAN Implementation

- Design and deployment of **SD-WAN architecture** connecting:
 - 8 Branch Locations
 - 1 Head Office
 - Secure site-to-site connectivity using SD-WAN overlays
 - Intelligent traffic routing (MPLS + Broadband/4G/5G links)
 - Application-based routing and load balancing
 - Automatic failover and high availability
 - Centralized orchestration, monitoring & reporting
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C. Subscription & Licensing (5 Years Mandatory)

- Network Protection
 - Web Protection
 - Advanced Threat Protection
 - Sandstorm (Sandboxing)
 - SD-WAN orchestration licenses
 - Centralized management (Sophos Central)
 - Central Firewall Reporting advanced
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D. Installation & Configuration

- On-site installation at all 9 locations
 - Firewall policy configuration, VPN setup, SD-WAN rules
 - Security hardening as per RBI Cyber Security Guidelines
 - User Acceptance Testing (UAT) & documentation
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E. Support & Maintenance (5 Years)

- 24x7 support (remote + on-site)
 - Firmware updates & patch management
 - SLA-based response & resolution
 - Quarterly health check reports
 - Incident response support
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3. Technical Requirements

- Latest XGS series appliances with X-stream architecture
 - Built-in SD-WAN capability
 - IPS, IDS, DPI, SSL inspection
 - Secure VPN (IPSec/SSL)
 - Real-time dashboard & reporting
 - SIEM integration capability (if required)
 - Compliance with RBI / NPCI / CERT-In guidelines
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4. Eligibility Criteria

- OEM authorized partner of Sophos
- Valid OEM authorization letter (MAF Cert.)
- Experience in BFSI sector (UCB preferred)
- Proven SD-WAN deployment experience

- Support presence in Maharashtra
 - Valid GST, PAN & certifications
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5. Submission Details

- Tender to be submitted in **sealed envelope**
- Superscription:
Note - "Tender for Firewall & SD-WAN Implementation – Not to be opened before due date"

Documents Required:

- Technical Bid
 - Commercial Bid (separate sealed cover)
 - OEM Authorization Certificate
 - SD-WAN design/approach document
 - Client references
 - Company profile
 - Statutory documents
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6. Timeline

- **Tender Submission Deadline: 27.04.2026**
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7. Evaluation Criteria

- Technical compliance
 - SD-WAN solution design
 - BFSI experience
 - SLA & support capability
 - Commercial competitiveness
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8. Delivery & Implementation Timeline

- Hardware delivery: **1–2 weeks from PO**
 - SD-WAN rollout: **2 weeks**
 - Project completion: **3 weeks**
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9. Payment Terms

- 70% on after delivery
 - 20% after installation & SD-WAN implementation
 - 10% post UAT & sign-off
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10. Warranty & SLA

- **5-year comprehensive warranty & subscription**
 - Defined SLA for uptime & resolution
 - Penalty clause for SLA breaches
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11. Tender Validity

- The submitted bids shall remain **valid for a period of 30 days (1 month)** from the last date of submission of the tender.
 - No price escalation or change in terms shall be permitted during the validity period.
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12. Bank's Rights

The Bank reserves the right to:

- Accept/reject any or all bids without assigning reason
 - Amend or cancel the tender process
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13. Submission Address

The IT Department

The Maharashtra Mantralaya and Allied Offices Co-Operative Bank Ltd.
Mantralaya compound., Beside Post Office, Hutatma Rajguru Chowk, Madam Cama Rd,
Mumbai, Maharashtra - 400 032.

14. Contact Details

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